

Capabilities Statement

Our mission

Partnering with your customers to help them achieve strategic objectives through value realization.

Asteras Consulting LLC provides management consulting services, with emphasis on Project Management and Organizational Change Management, tailored to the specific needs of clients in the Government sector.

Our personnel has more than 30 years of experience managing global and multicultural teams, working on different areas such as Oil & Gas, Information Technology and Telecommunications, with industry recognized certifications (Project Management, IT Service Management, Change Management, Quality), supporting the use of processes, principles and best practices to be applied and adapted to ensure the required outcomes, improving performance.

Our professional and personal values are based in Ethics, Respect, Honesty, and Integrity.



Core Capabilities

- ❖ **Project Management**
 - ❖ Contracting
 - ❖ Consulting
 - ❖ Training and Development
- ❖ **Project Management Office (PMO)**
- ❖ **Organizational Change Management**
- ❖ **IT / Telecommunications**
 - ❖ Consulting
 - ❖ Procurement
 - ❖ Installation

NAICS Codes

- 541611** - Administrative Management and General Management Consulting Services
- 541614** - Process, Physical Distribution and Logistics Consulting Services
- 541618** - Other Management Consulting
- 541690** - Other Scientific and Technical Consulting Services
- 541990** - All other Professional, Scientific and Technical Services
- 611430** - Professional and Management Development Training
- 423690** - Other Electronic Parts and Equipment Merchant Wholesalers



Capabilities Statement

Project Management

We provide our experience to manage projects during the full or partial project lifecycle, overcome any challenges related to processes, procedures, project recovery efforts, project alignment with government strategic objectives, using traditional, agile (Scrum) or hybrid approaches, creating training roadmaps based on competency assessments and gap analysis, training design and delivery.

Organizational Change Management

When agility and the rapid evolution to disrupting technologies are transforming the world right now, people side of change is critical to any adoption initiative that takes place in your organization, so a proper consideration of Change Management best practices is necessary since the inception of those initiatives to ensure people will embrace the change to its fullest. From the sponsor engagement and understanding on why change is necessary, the application of the Prosci® ADKAR model will go hand in hand through all the phases of the project, and then the reinforcement and continuous improvement will be driven by the adoption results.

Project Management Office (PMO)

Asteras can support the client in its efforts to implement, assess or improve their PMO. From the point of view of Governance, our PMO services will help to standardize processes and artifacts, allowing the right people to take the right decisions in portfolios, programs and projects, based on data and metrics. The PMO will create KPIs to help provide a convergent vision aiming to the achievement of business objectives and strategic goals for the organization.

Other Consulting Services

- ❖ IT Service Management (ITIL 4)
- ❖ Business Process Management
- ❖ Telecommunications

Clients (Commercial)

- ❖ MDx Blocks
- ❖ GeoNet Technologies
- ❖ AMSYS
- ❖ The Knowledge Academy

GENERAL INFORMATION

Registered Company Name: Asteras Consulting LLC
Year incorporated: 2018
State of Incorporation: Texas
UEI: T67NSJCJUDG4
CAGE Code: 8N1P8

CONTACT INFORMATION

POC: **Adriana Reyes**
Phone: +1(281) 460 0740
E-mail: adriana.reyes@asterasconsulting.com
Web: <https://asterasconsulting.com>